

**STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
WASHINGTON STATE DEPARTMENT OF TRANSPORTATION
HIGH OCCUPANCY TOLL OPERATIONS ACCOUNT
STATE FISCAL YEAR 2019, QUARTER ENDED DECEMBER 31, 2018**

	<u>NOTES</u>	<u>JUL THROUGH SEP</u>	<u>OCT THROUGH DEC</u>	<u>YEAR-TO-DATE</u>
REVENUES				
Toll revenue	1	\$ 816,487	\$ 879,587	\$ 1,696,074
Transponder sales	2	25,763	20,904	46,667
Toll vendor contractual damages	3	209	342	550
Interest income		18,541	30,927	49,468
Miscellaneous	4	1,014	963	1,977
TOTAL REVENUES		<u>862,013</u>	<u>932,723</u>	<u>1,794,736</u>
EXPENDITURES				
Goods and Services				
Toll operations vendor contracts	5	155,831	185,733	341,564
Credit card and bank fees		19,643	17,530	37,173
Transponder cost of goods sold	6	17,051	14,547	31,598
Washington state patrol	7	39,786	21,400	61,185
Other	8	16,275	16,242	32,517
Total Goods and Services		<u>248,587</u>	<u>255,451</u>	<u>504,038</u>
Personal service contracts	9	20,559	29,586	50,145
Salaries and benefits		110,577	96,324	206,901
Maintenance and preservation	10	-	-	-
TOTAL EXPENDITURES		<u>379,723</u>	<u>381,362</u>	<u>761,084</u>
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES		<u>482,290</u>	<u>551,361</u>	<u>1,033,651</u>
OTHER FINANCING USES				
Operating transfers out		-	-	-
TOTAL OTHER FINANCING USES		<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCE		482,290	551,361	1,033,651
FUND BALANCE - BEGINNING		<u>6,325,655</u>	<u>6,807,945</u>	<u>6,325,655</u>
FUND BALANCE - ENDING		<u>\$ 6,807,945</u>	<u>\$ 7,359,306</u>	<u>\$ 7,359,306</u>

The notes to the financial statements are an integral part of this statement.

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Tolling Operations System and Customer Service - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. High Occupancy Toll Operations portion of these expenditures in fiscal year 2019 are \$53,393 for current quarter and \$111,317 fiscal year to date.

Detailed Notes

1. **Toll Revenue** – Revenue earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a *Good To Go!* transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.
2. **Transponder Sales** – Sales of transponder devices to potential and existing *Good To Go!* electronic toll account customers.
3. **Toll Vendor Contractual Damages** – Charges to ETCC for not meeting Key Performance Indicators (KPIs).
4. **Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, and prior period recoveries.
5. **Toll Operations Vendor Contracts** – The cost of capturing traffic activity in tolled lanes.
6. **Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
7. **The Washington State Patrol** – Support for the enforcement of the laws governing the use of the HOT Lanes by issuing citations to HOT Lane violators.
8. **Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, etc.
9. **Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
10. **Maintenance and Preservation** – Cost of maintenance and preservation activities on the HOT Lanes.